



2021 CORPORATE PRESENTATION
JUNE 2021

1Q21

Strategy update



1

FOCUS ON UNREGULATED CLIENTS

21 new clients and 247 GWh contracted

2

GROWTH IN SOLAR & WIND GENERATION

D. Almagro and Machicura → under construction, 40% progress Inti Pacha → environmental approval secured Horizonte → good progress on environmental approval

3

COST EFFICIENCY PLAN

Consolidation of the savings program for US\$20 million annually

4

TRANSMISSION BUSINESS

Sale announcement

5

DIGITALIZATION & AUTOMATIZATION

Key initiatives under way



Company & industry overview

Leading position in Chile & Peru



THE COMPANY



Installed Capacity

3,811 MW

3,244 MW / **1 10 567** MW



Market Share¹



Ownership

49.96% Matte Group

9.58% Angelini Group

19.49% Pension Funds

20.96% Others



Power Plants



Transmission Lines

~899 km

KEY FINANCIALS



EBITDA LTM

US\$**648** mm

Gx US\$**521** mm / Tx US\$**65** mm

US\$**62** mm



Total Assets

US\$6.1 bn

US\$1,028 mm

Cash



International Ratings





S&P

BBB Stable

BBB-Stable

Fitch

BBB+ Stable

BBB-Stable

Baa2

Moody's



Stable



Net Debt / EBITDA

1.2 x

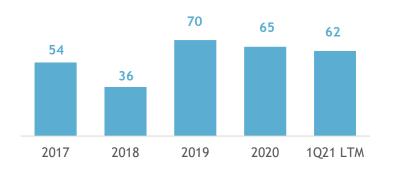
Company & industry overview

Leading position in Chile & Peru



FENIX POWER

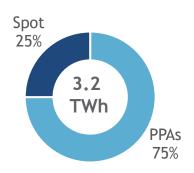
1. EBITDA* (US\$ million)



2. INTERNATIONAL RATINGS

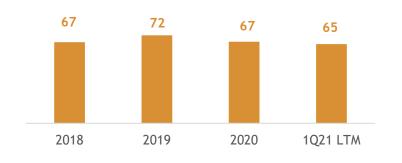
BBB- Stable
Fitch
BBB- Stable
S&P

3. 2020 ENERGY SALES (GWh)

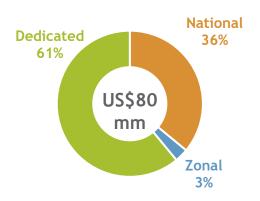


COLBUN TX

1. EBITDA (US\$ million)

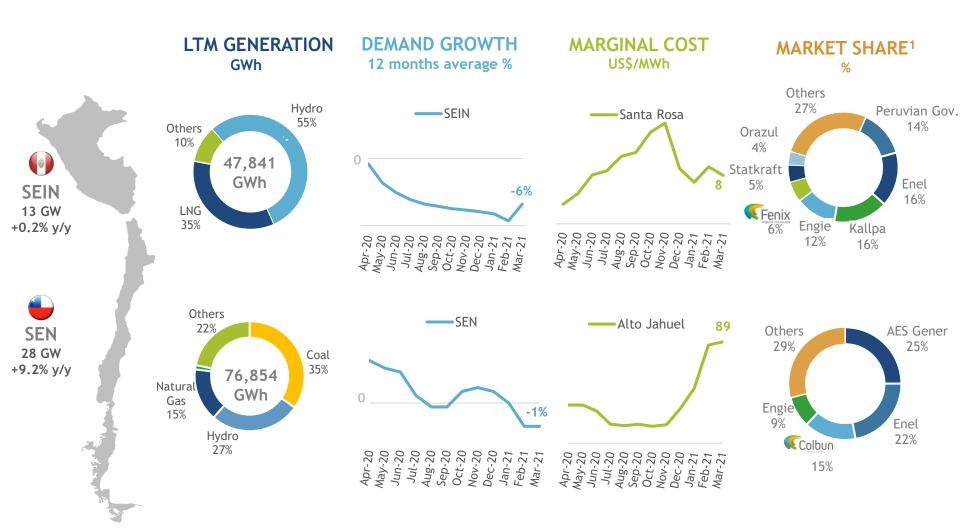


2. 1Q21 REVENUES BREAKDOWN (US\$ million)



Colbun

Attractive markets



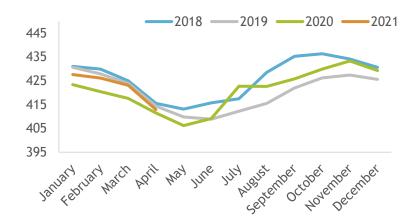
Note: All figures as of Mar21 ¹ Based on generation

1Q21 RESULTS

Hydrological conditions



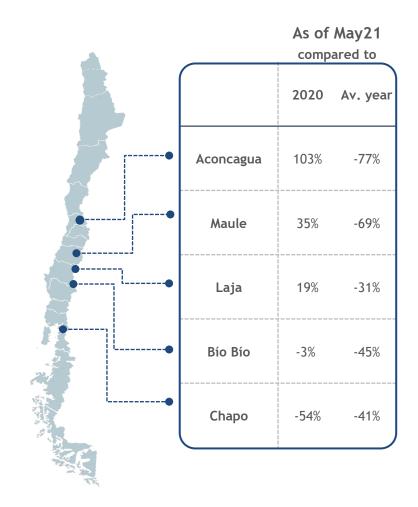
1. COLBÚN RESERVOIR LEVEL (m.a.s.l)



2. CHAPO RESERVOIR LEVEL (m.a.s.l)



3. CHANGE IN ACCUMULATED RAINFALLS (%)



6

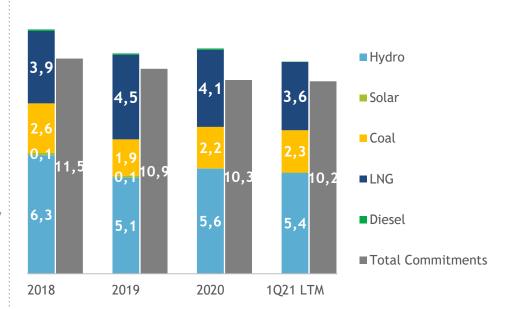




WHOLE-SALE COMMERCIAL STRATEGY

- 1. Optimize Contracting level
 - Renewable Capacity: hydro, solar, wind
 - Efficient thermal capacity: coal, CCGTs
- 2. Cost structure properly reflected in sale prices
- 3. Active risk management
 - LNG purchases
 - Commodity hedges
- 4. Unique portfolio of assets provide support our strategy
 - Hydroelectric power plants: Balanced cost structure and ancillary services supply (system balancing)
 - Gas-fired power plants: Coverage for years with dry hydrology, and for wind and solar intermittency

GENERATION & PPAs LEVEL (TWh)



GUIDELINES FOR THE FUTURE

- 1. Secure future cashflows with new PPAs
- 2. Incorporate competitive renewable projects, lowering the average supply cost structure
- 3. Back-up contracts with efficient combined cycles
- 4. Additional products and services to customers



Maximizing long-term profitability by achieving a competitive supply cost structure

Combining our efficient base-load capacity with the development of our pipeline of wind and solar projects

1. Cost efficient & diversified asset base Secured long-term regasification capacity & LNG supply

LONG-TERM STRATEGY:

Leveraging our efficient natural gas power facilities and diversifying our supply sources; contributing to a competitive, flexible, secure and sustainable power supply

1. REGASIFICATION CAPACITY AND SUPPLY CONTRACT WITH ENAP

- Effective from 2018 onwards, for 13 years
- Competitive LNG supply with ENAP and international suppliers
- Capacity for up to two combined-cycle units per year

2. LNG SPOT CONTRACTS

Spot contracts with local providers upon short-term requirements

3. GAS FROM ARGENTINA

 Low availability during the first semester 2021 at system level. Colbún has signed both firm and interruptible contracts to opportunistically take advantage of competitive prices for Oct-21 to May-22 for one combined cycle.



Recent developments in Chile's regulatory framework

LATEST CHANGES

1. Price stabilization mechanism for regulated clients tariffs

- Tariffs will be stabilized until Jan21, and adjusted by local CPI until 2026
- Generators will accumulate collectable accounts for the difference between the contracts' prices and the stabilized price
- The fund is denominated in US\$ and is capped at US\$1,350 million
- The stabilization fund must be completely (re)paid by December
 2027

2. Essential services payments delay

- Beneficiaries: 80% most vulnerable families, according to the Social Registry of Households.
- The bill establishes that those beneficiaries can postpone their payment for basic services until December 31, 2021.
- Afterwards, the payment deferrals must be paid in 48 equal monthly installments.
- The law establishes that cooperatives in the distribution business can also benefit from this law and postpone their payments to generation companies.

BILLS UNDER DISCUSSION

1. Power Supply Portability

- Aims to increase competition in the regulated client segment
- Every user will have the right to choose its preferred supplier

2. System Flexibility

 Seeks to adopt our system to the operational challenges of the coming years

3. Power Matrix Decarbonization

 An agreement was signed with the Government, but initiatives seek to further accelerate the process

4. LNG Technical Standard Modify

 Assigns the LNG study the responsibility of determining the amounts of gas that will be required for the system and maximum volumes to be declared inflexibly

2. Strong and competitive supply contracts High quality clients in Chile



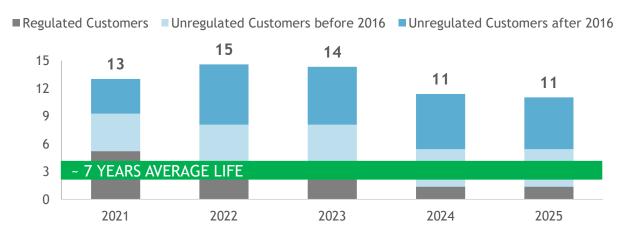
CUSTOMER BASE PROFILE

Sales % to Unregulated Customers

Number of Unregulated Customers 41% 2014 4 2014 4 2014 4 2014 4 2014 4 2020

Unregulated Customers

PPAs IN CHILE: MAXIMUM CONTRACTED POWER SUPPLY (TWh)



MAIN CONTRACTS SIGNED SINCE 2016



3.0 TWh/year, for 10 years starting January 2022



0.3 TWh/year, for 6 years starting July 2020



0.2 TWh/year, for 10 years starting January 2019



0.5 TWh/year, for 10.5 years starting July 2020



0.7 TWh/year, for 10 years starting January 2018



1.9 TWh/year with other unregulated customers, with a term from 4 to 6 years

Note: All figures as of Mar21

■ Regulated Customers

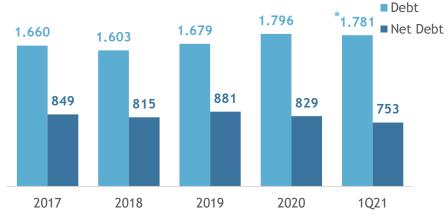
3. Prudent financial management Stable operational results & solid metrics



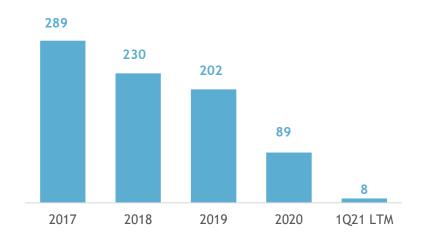
1. EBITDA & EBITDA MG. (US\$ million & %)



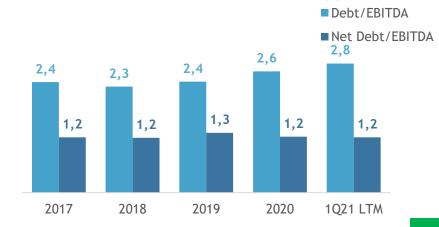
3. DEBT & NET DEBT. (US\$ million)



2. NET INCOME. (US\$ million)



4. DEBT/EBITDA & NET DEBT/EBITDA. (X)

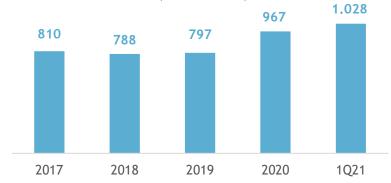


Note: All figures as of Mar21 *Financial leases are included

3. Prudent financial management Stable operational results & solid metrics



1. CASH POSITION. (US\$ million)

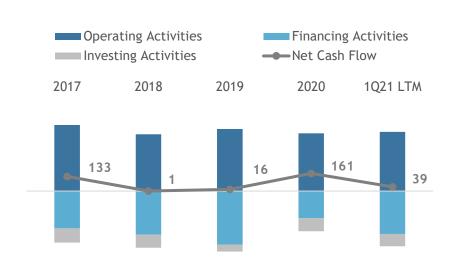


2. DIVIDEND DISTRIBUTION. (US\$ million & %)



The Dividend Policy approved by the 2021's Annual Shareholders Meeting is 50% of the net income.

3. CASH FLOW. (US\$ million)



Note: figures as of Mar21

3. Prudent financial management Long term debt profile



1. FINANCIAL DEBT PROFILE

US\$1,675(*) mm



US\$1,382 million



US\$293 million

100% bonds

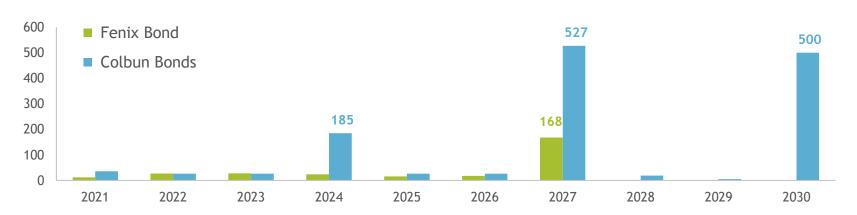
97% USD and 3% UF

100% Fixed rate

4.0% Interest Rate average

6.4 vears average life

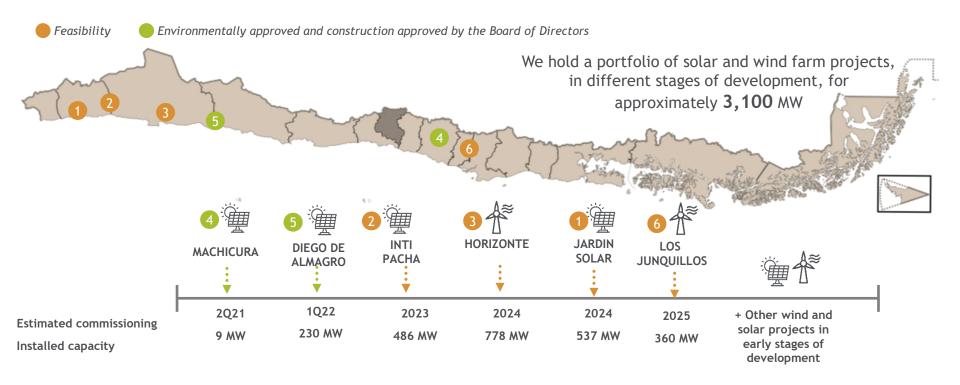
2. AMORTIZATION STRUCTURE (US\$ million)



1Q21 RESULTS

Attractive portfolio of growth options





COMPETITIVE ADVANTAGES OF OUR PROJECTS





Proximity to the transmission network



Socio-Environmental viability



Concessions / Easements

Maximizing value to all of our stakeholders Sustainability strategy



EMPLOYEES

- Offering high-quality employment and a safe work environment
- Annual Work Environment Surveys
- Strong relationship with our unions
- Annual Sustainable weeks to promote Colbún's core values

SUPPLIERS AND CONTRACTORS

- Ensuring traceable and auditable supply processes
- Promoting a transparent and close relationship
- Ensuring that the supply process comply with our Ethics Code
- ProPyme Seal: certificate for paying our SMEs¹ in less than 30 days

CLIENTS AND PROVIDERS

- Providing a reliable, competitive and sustainable electric energy supply
- Generating long-term, transparent and strategic relationships
- Annual Client's Day
- "Taylor-made" products and services

COMMUNITY AND SOCIETY

- Building and maintaining open relationships with the community
- Promoting the development of local economy
- Enhancing the community's development through entrepreneurship, education and sports programs

ENVIRONMENT

- Minimizing our impact on the environment
- Taking care of our natural resources and using them in an efficient manner
- Online emissions monitoring in Santa Maria and Nehuenco power plants



GROWTH

Safe.

competitive

and

sustainable

energy ANCIAL RE

> Providing transparent, timely and relevant information to all of our investors

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Annual Investor Surveys



Disclaimer & Contact Information

- This document provides information about Colbún S.A. In no case this document constitutes a comprehensive analysis of the financial, production and sales situation of the company.
- To evaluate whether to purchase or sell securities of the company, the investor must conduct its own independent analysis.
- This presentation may contain forward-looking statements concerning Colbún's future performance and should be considered as good faith estimates by Colbún S.A.
- In compliance with the applicable rules, Colbún S.A. publishes on its Web Site (www.colbun.cl) and sends the financial statements of the Company and its corresponding notes to the Comisión para el Mercado Financiero, those documents should be read as a complement to this presentation.

INVESTOR RELATIONS

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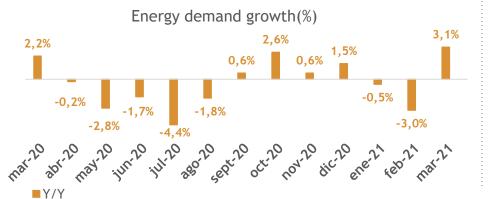


Addressing COVID19 at Colbún



CURRENT STATUS

- Two priorities: protect the health of all our stakeholders and to the ensure the security of the energy supply
- Home office model for 98% of the headquarters workers
- For positions with critical functions, the work is maintained on-site, but with the necessary safeguards
- Currently, our power plants are operating normally.
- Diego de Almagro's first field works started in 3Q20, as originally projected.
- Regarding the system's power demand, as of March it has recorded an increase of 3.1% compared to 2020



COMMUNITY SUPPORT

- The payment period for supplier invoices was reduced from 15 days to 7 days
- The confection of more than 40,000 face shields has been commissioned
- Entrepreneurship Centers spaces have been made available to Health Services
- Different communication channels have been activated to contribute to the dissemination of protection and self-care messages
- Contribution of basic food baskets for vulnerable families, personal protection elements and sanitation of streets and public spaces
- Contribution of more than 700,000 personal protection elements to Hogar de Cristo