

# CORPORATE PRESENTATION

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CREDICORP INVESTOR CONFERENCE SEPTEMBER 2021

# 2Q21 RESULTS Leading position in Chile & Peru



## THE COMPANY



**Installed Capacity** 3,811 MW 🛑 3,244 mw / 📵 567 mw







49.96% Matte Group 9.58% Angelini Group **19.26**% Pension Funds 22.20% Others





**Transmission Lines** ~899 km

## **KEY FINANCIALS**



\$

**EBITDA LTM** US\$**639** mm 🕒 Gx US\$**512** mm / Tx US\$**64** mm US\$**63** mm

Net Debt / EBITDA 1.5x



(\$`

**Total Assets** US\$6.5 bn

US\$790mm

Cash



S&P

Fitch

Moody's

# **International Ratings**

🔨 Colbun

Stable

Baa2

Stable

Fenix

BBB Stable

BBB-**Stable** 

BBB+

**BBB-**Stable

Note: All figures as of Jun21 <sup>1</sup> In terms of generation in the SEN in Chile and in the SEIN in Peru

## 2Q21 Strategic agenda update



FOCUS ON UNREGULATED CLIENTS

31 new clients and 309 GWh contracted

### **GROWTH IN SOLAR & WIND GENERATION**

Machicura  $\rightarrow$  under construction, 97% progress D. Almagro  $\rightarrow$  under construction, 62% progress Inti Pacha  $\rightarrow$  environmental approval secured Horizonte  $\rightarrow$  environmental approval secured

### **COST EFFICIENCY PLAN**

Consolidation of the savings program for US\$20 million annually

### **TRANSMISSION BUSINESS**

Execution date of the transaction: September 2021

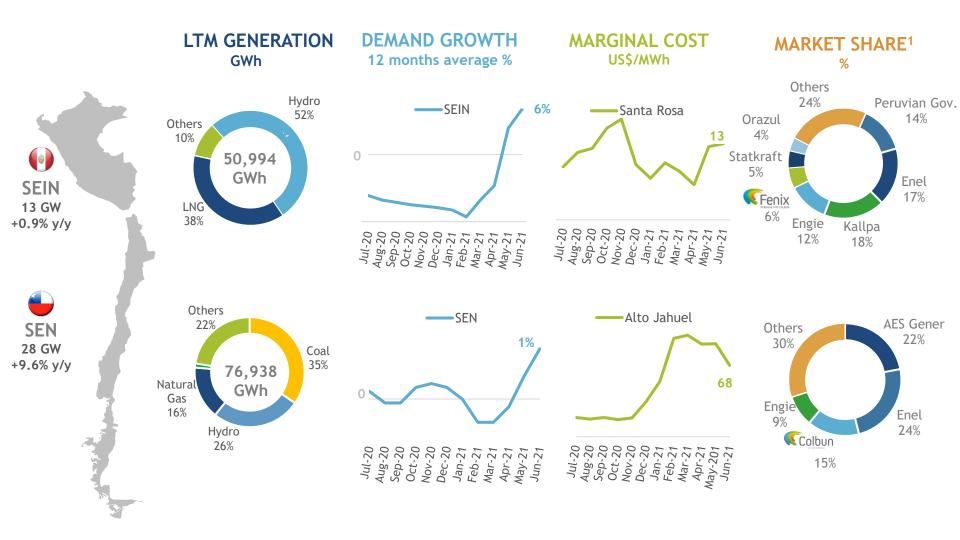
**DIGITALIZATION & AUTOMATIZATION** 

Key initiatives under way



## 2Q21 RESULTS Markets update





Note: All figures as of Jun21 <sup>1</sup> Based on generation

# 1. Cost efficient & diversified asset base 100% of PPAs supplied with cost-efficient generation



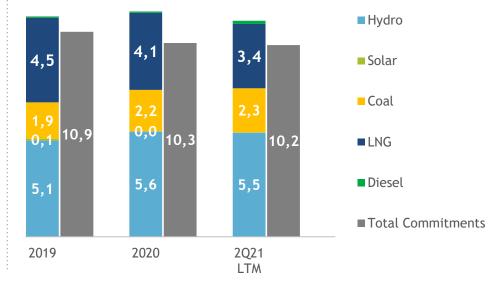
### WHOLE-SALE COMMERCIAL STRATEGY

- 1. Optimize Contracting level
  - Renewable Capacity: hydro, solar, wind
  - Efficient thermal capacity: coal, CCGTs
- 2. Cost structure properly reflected in sale prices
- 3. Active risk management
  - LNG purchases
  - Commodity hedges
- 4. Unique portfolio of assets provide support our strategy
  - Hydroelectric power plants: Balanced cost structure and ancillary services supply (system balancing)
  - Gas-fired power plants: Coverage for years with dry hydrology, and for wind and solar intermittency

### **GUIDELINES FOR THE FUTURE**

- 1. Secure future cashflows with new PPAs
- 2. Incorporate competitive renewable projects, lowering the average supply cost structure
- 3. Back-up contracts with efficient combined cycles
- 4. Additional products and services to customers

#### **GENERATION & PPAs LEVEL (TWh)**



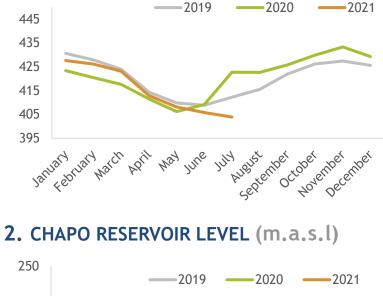
# Maximizing long-term profitability by achieving a competitive supply cost structure

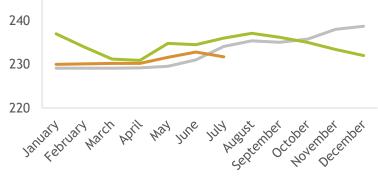
Combining our efficient base-load capacity with the development of our pipeline of wind and solar projects

## 2Q21 RESULTS Hydrological conditions

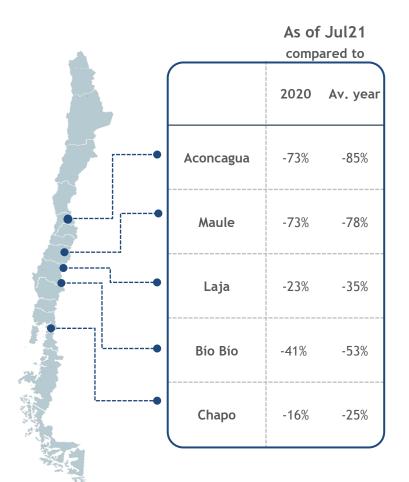








### 3. CHANGE IN ACCUMULATED RAINFALLS (%)



## 1. Cost efficient & diversified asset base Secured long-term regasification capacity & LNG supply

### LONG-TERM STRATEGY:

Leveraging our efficient natural gas power facilities and diversifying our supply sources; contributing to a

competitive, flexible, secure and sustainable power supply

### **1. REGASIFICATION CAPACITY AND SUPPLY CONTRACT WITH ENAP**

- Effective from 2018 onwards, for 13 years
- Competitive LNG supply with ENAP and international suppliers
- Capacity for up to two combined-cycle units per year

## **2. LNG SPOT CONTRACTS**

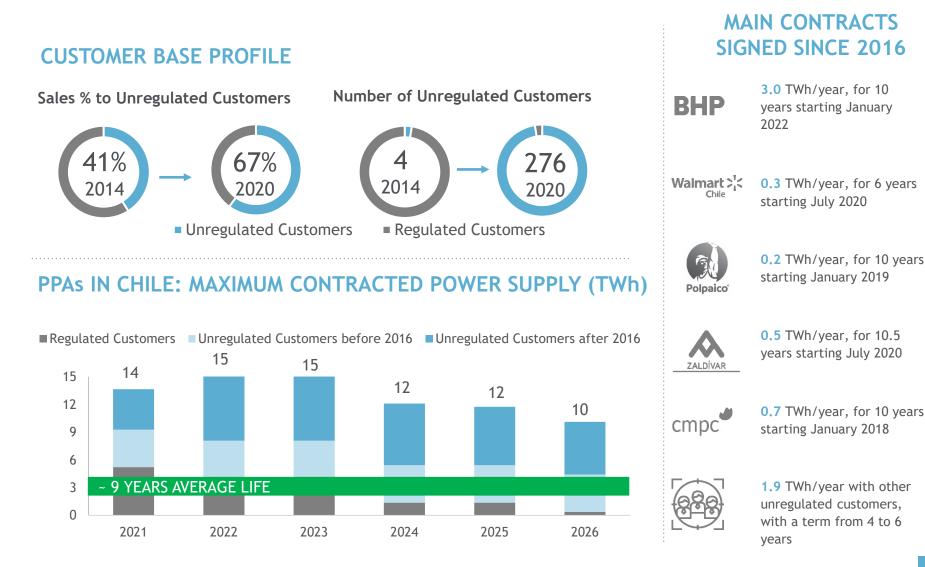
Spot contracts with local providers upon short-term requirements

### **3. GAS FROM ARGENTINA**

- Colbún has signed both firm and interruptible contracts to opportunistically take advantage of competitive prices
- Firm contracts since October 2021

# 2Q21 RESULTS High quality clients in Chile

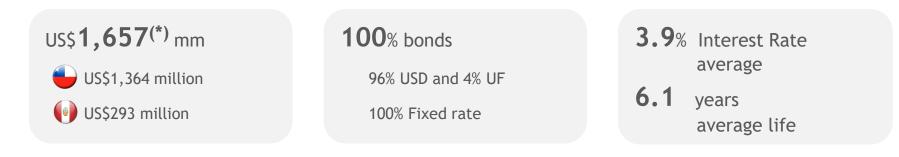




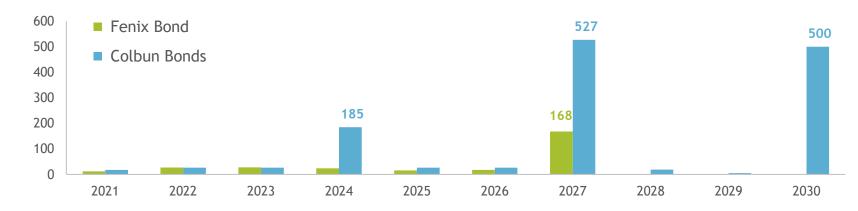
# 3. Prudent financial management Long term debt profile



## **1.** FINANCIAL DEBT PROFILE



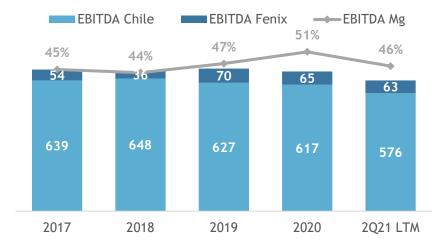
## 2. AMORTIZATION STRUCTURE (US\$ million)



Note: All figures as of Jun21 (\*) Financial leases are not included

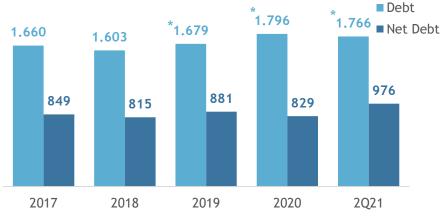
# 2Q21 RESULTS Financial Key Figures



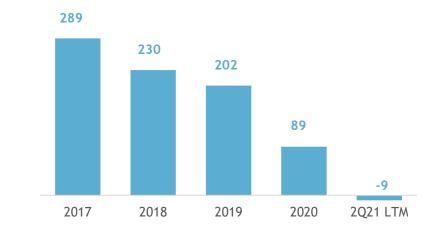


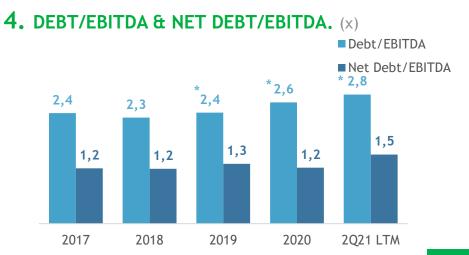
## 1. EBITDA & EBITDA MG. (US\$ million & %)





### **2. NET INCOME.** (US\$ million)





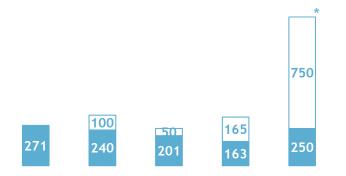
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# 2Q21 RESULTS Financial Key Figures



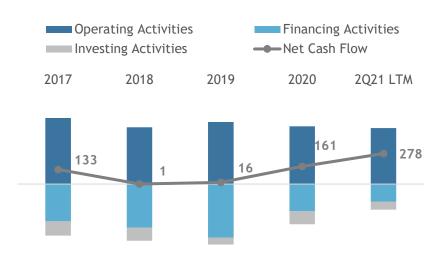


2. DIVIDEND DISTRIBUTION. (US\$ million & %)



The Dividend Policy approved by the 2021's Annual Shareholders Meeting is 50% of the net income.

3. CASH FLOW. (US\$ million)



## 2Q21 RESULTS Recent developments in Chile's regulatory framework



## LATEST CHANGES

### **1.** Price stabilization mechanism for regulated clients tariffs

- Tariffs will be stabilized until Jan21, and adjusted by local CPI until 2026
- Generators will accumulate collectable accounts for the difference between the contracts' prices and the stabilized price
- The fund is denominated in US\$ and is capped at US\$1,350 million
- The stabilization fund must be completely (re)paid by December 2027

### 2. Essential services payments delay

- Beneficiaries: 80% most vulnerable families, according to the Social Registry of Households.
- The bill establishes that those beneficiaries can postpone their payment for basic services until December 31, 2021.
- Afterwards, the payment deferrals must be paid in 48 equal monthly installments.
- The law establishes that cooperatives in the distribution business can also benefit from this law and postpone their payments to generation companies.

## **BILLS UNDER DISCUSSION**

### 1. Power Supply Portability

- Aims to increase competition in the regulated client segment
- Every user will have the right to choose its preferred supplier

### **2.** System Flexibility

 Seeks to adopt our system to the operational challenges of the coming years

### 3. Power Matrix Decarbonization

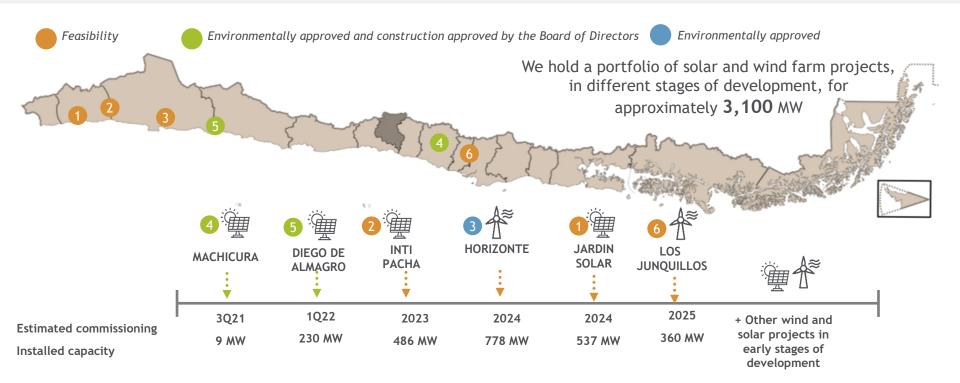
 An agreement was signed with the Government, but initiatives seek to further accelerate the process

### 4. LNG Technical Standard Modify

 Assigns the LNG study the responsibility of determining the amounts of gas that will be required for the system and maximum volumes to be declared inflexibly

## 2Q21 RESULTS Attractive portfolio of growth options





### **COMPETITIVE ADVANTAGES OF OUR PROJECTS**



Load Factors



Proximity to the transmission network



Socio-Environmental viability



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