

# NON DEAL ROADSHOW

March 2025

# Company Representatives





# Miguel Alarcón Chief Financial Officer

- ✓ 19 years at Colbun
- ✓ 2 years as CFO
- ✓ Responsible for managing the departments of Accounting, Management Control, Risk Management, Procurement, IT, and Financial Operations



Soledad Errázuriz

#### Finance Manager

- ✓ 10 years of experience in Finance and Investor Relations
- ✓ 8 years at Colbun
- ✓ Responsible for International Debt and Capital Markets transactions, and Investor Relations



# Isidora Zaldívar

#### Head of Investor Relations

- ✓ 9 years of experience in Investment and Financial Sector
- ✓ 6 years at Colbun

















Totoral Wind Farm

# Main figures



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INSTALLED CAPACITY <sup>1</sup>	MARKET SHARE	OWNERSHIP (%)		
5,023 MW 4,451 MW 572 MW 58% 42% • Renewable • Thermal	<ul><li>14%</li><li>7%</li><li>In terms of generation</li></ul>	50%21%19%10%Matte GroupOthersPension Angelini FundsGroup		
~6,100 MW Renewable capacity pipeline <sup>2</sup>	KEY FINANCIALS	AWARDS AND RECOGNITIONS		
S&P:BBB : StableFitch:BBB+ : StableMoody's:Baa2 : Stable	Revenues:US\$1,576 mmCash and equivalents:US\$775 mmEBITDA:US\$642 mmTotal Debt / EBITDA:3.6 x	<ul> <li>Included in DJSI index for 9 years</li> <li>Recognized by GPTW as one of the best companies to work over the past decade in Chile</li> <li>Acknowledged by ACHS for excellence in Safety Culture Management</li> </ul>		

Note: All figures as of Dec24.

1. Considers Horizonte wind farm, which is in the final stages of construction

2. In different stages of development. No final decision has been made as to which projects will be completed, or exactly which characteristics they will have

# Markets where we operate



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Note: All figures as of Dec24.

# Our facilities



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2. Gas/Diesel

#### Note: All figures as of Dec24.

#### **COLBUN AT A GLANCE**

Commercial Strategy

# **1. FOCUS ON UNREGULATED CLIENTS**





- ✓ Renewable Energy 24/7
- ✓ Secure supply
- ✓ Consumption profile
- Bilateral contracts



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# Thermal generation flexibility



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Colbun's PPAs backed by its own generation (TWh)<sup>1</sup>





Ensuring generation units **availability** and reliability

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Maintenance **optimization** considering the system's and Colbun's conditions



**Preparation, flexibility and continuous improvement** of the Company's generation units



Fossil fuels to **secure the efficient supply** of our commitments

# Resiliency towards hydrological conditions





#### Lower Spot Balance

 Lower thermal generation and lower marginal cost

#### Higher Take or Pay Cost

 Lower thermal energy dispatched into the market

#### Lower PPAs Cost

+ Lower variable cost due to higher hydro generation

#### Higher Spot Balance

 Higher thermal generation and higher marginal cost

#### Lower Take or Pay Cost

+ Higher thermal energy dispatched into the market

#### **Higher PPAs Cost**

 Higher variable cost due to higher thermal generation

# Key financial figures



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## 3. DIVIDENDS DISTRIBUTION <sup>1</sup> (US\$ million)



#### 2. CAPEX & CASH POSITION (US\$ million)



# 4. DEBT/EBITDA & NET DEBT/EBITDA (x)



Note: All figures as of Dec24

1. Dividends charged to the profit of the year. In 2020 and 2021, one-off dividends of US\$165 million and US\$750 million were paid, respectively, with charge to retained earnings. 2024: Assumption of a dividend payout of 50% of the earnings from Oct-Dec 2024 in May 2025.

# Financial Debt Snapshot







# 2. 2030 STRATEGIC AGENDA

Horizonte Wind Farm

## **2030 STRATEGIC AGENDA**

# Strategic Pillars and ESG Alignment



## We transform energy, in balance with the planet to boost your projects and dreams.



# Strategic Pillars 2024 milestones



## We transform energy, in balance with the planet to boost your projects and dreams.





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# **3.** GREEN FRAMEWORK

Ovejería photovolaic plant

## **GREEN FRAMEWORK**

# SPO Review



**MOODY'S** 



### **GREEN FRAMEWORK**

# Eligible Category and Criteria





Construction, acquisition, development, investment, maintenance, or operation of renewable energy infrastructure, including:

- ✓ Solar power
- ✓ Wind power
- ✓ Green hydrogen production

Focus on reducing energy consumption and improving efficiency by at least 20% compared to existing alternatives, including:

- ✓ Energy storage systems
- ✓ Consumption management software for multipoint customers
- Energy audits and implementation of energy management systems
- Electrification of thermal processes



Focus on conservation, protection, and restoration of natural resources and biodiversity, including:

- ✓ Monitoring and protection of endangered species
- ✓ Creation of conservation areas within the Company's properties
- ✓ Implementation of biodiversity conservation plans
- ✓ Training programs for employees, communities, and stakeholders on biodiversity preservation



Projects should enhance the resilience of energy systems against climate risks such as floods, droughts, storms, and wildfires, including:

- ✓ Climate observation and early warning systems
- ✓ Water efficiency technologies
- ✓ Infrastructure improvements to reduce climate-related operational risks



# 4. PIPELINE OF PROJECTS

DOOR 28 DOOR 2A

Diego de Almagro Sur Storage System

## **PIPELINE OF PROJECTS**

# Pipeline status



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Note: Figures considers maximum installed capacity for each project as of Dec24. / 1 Note: This amount does not consider Paposo storage system.

## **PIPELINE OF PROJECTS**

# Growth Strategy



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Our hydroelectric capacity is a **key complement to** renewable energy from variable sources for the **24/7 renewable PPAs supply** 



We have a **diversified pipeline of projects** that are among the most competitive of the country



Predictable cash flows, sustained by long-term PPAs and debt profile



We have a **solid financial position** to support this growth phase and **multiples financial alternatives** 



The company's growth is committed to maintain our investment-grade rating



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# SEN available supply by 2025 (MW)

A			Renewable capacity by 2025 (A)	Average Demand (B)	Balance (A – B)		(J)
4,421	8,439	49	12,909	3,334	+9,575	North	1,457
175	2,241	1,465	3,881	3,720	+161	Center	118
1,902	1,330	5,890	9,122	2,558	+6,564	South	125
6,498	12,010	7,404	25,912	9,612	+16,300	Total	1,700

Chilean distribution zones considers: North zone until Pan de Azúcar, Central zone from Polpaico to Alto Jahuel and South zone from Ancoa to Puerto Montt. For batteries, they consider 4 hours of operation.

# System's thermal power plants



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# Regulatory Framework Challenges



# **Board of Directors**



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#### **MEMBERS**

