

1Q21 EARNINGS

REVIEW

MAY 2021

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- To evaluate whether to purchase or sell securities of the company, the investor must conduct its own independent analysis.
- This presentation may contain forward-looking statements concerning Colbún's future performance and should be considered as good faith estimates by Colbún S.A.
- In compliance with the applicable rules, Colbún S.A. publishes on its Web Site (www.colbun.cl) and sends the financial statements of the Company and its corresponding notes to the Comisión para el Mercado Financiero (CMF), those documents should be read as a complement to this presentation.

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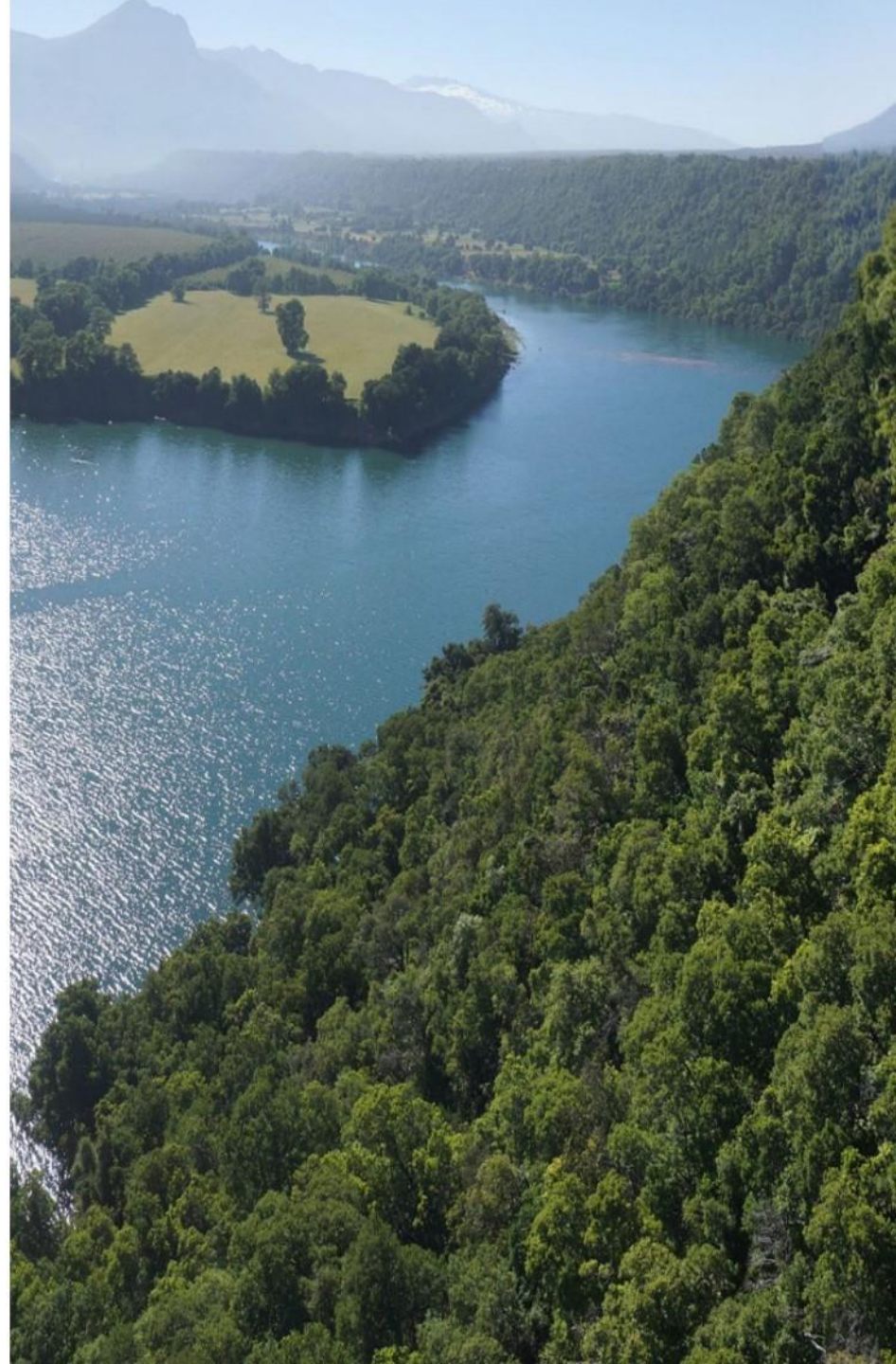
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AGENDA

HIGHLIGHTS OF THE QUARTER

FINANCIAL REVIEW

GROWTH OPPORTUNITIES



HIGHLIGHTS OF THE QUARTER

1Q21

1. COVID-19 PANDEMIC

- Colbún overall operations and specifically its power plants keep operating normally, taking into consideration the protection and health of personnel, suppliers and our surrounding communities.

2. PRICE STABILIZATION MECHANISM

- On February 6, Colbún sold the first group of account receivables, the second group of accounts was sold on April 1.
- Nominal value of US\$84 million.
- “Other losses” of US\$14 million associated with the first sale of accounts receivables.

3. SUSTAINABILITY YEARBOOK 2021

- Colbún was included for the first time in The Sustainability Yearbook 2021.

4. COLBÚN TRNASMISIÓN

- On March 30, Colbún announced the sale of its subsidiary Colbún Transmisión S.A. to Alfa Desarrollo SpA, 80% controlled by APG Energy and Infra Investments and 20% by Celeo Redes.
- The sale price reached US\$1,295 million, with an estimated positive effect on income before taxes of US\$930 million.

5. DIVIDEND PAID

- On May 12, dividends were paid for a total of US\$246.3 million.
- Total distribution reached US\$327.5 million for 2020

Company highlights

1Q21 main consolidated figures

US\$ **137** mm
EBITDA

 Gx US\$104 mm/ Tx US\$17 mm
 US\$17 mm

US\$ **(41)** mm
Net Losses

US\$ **1,028**mm
Cash

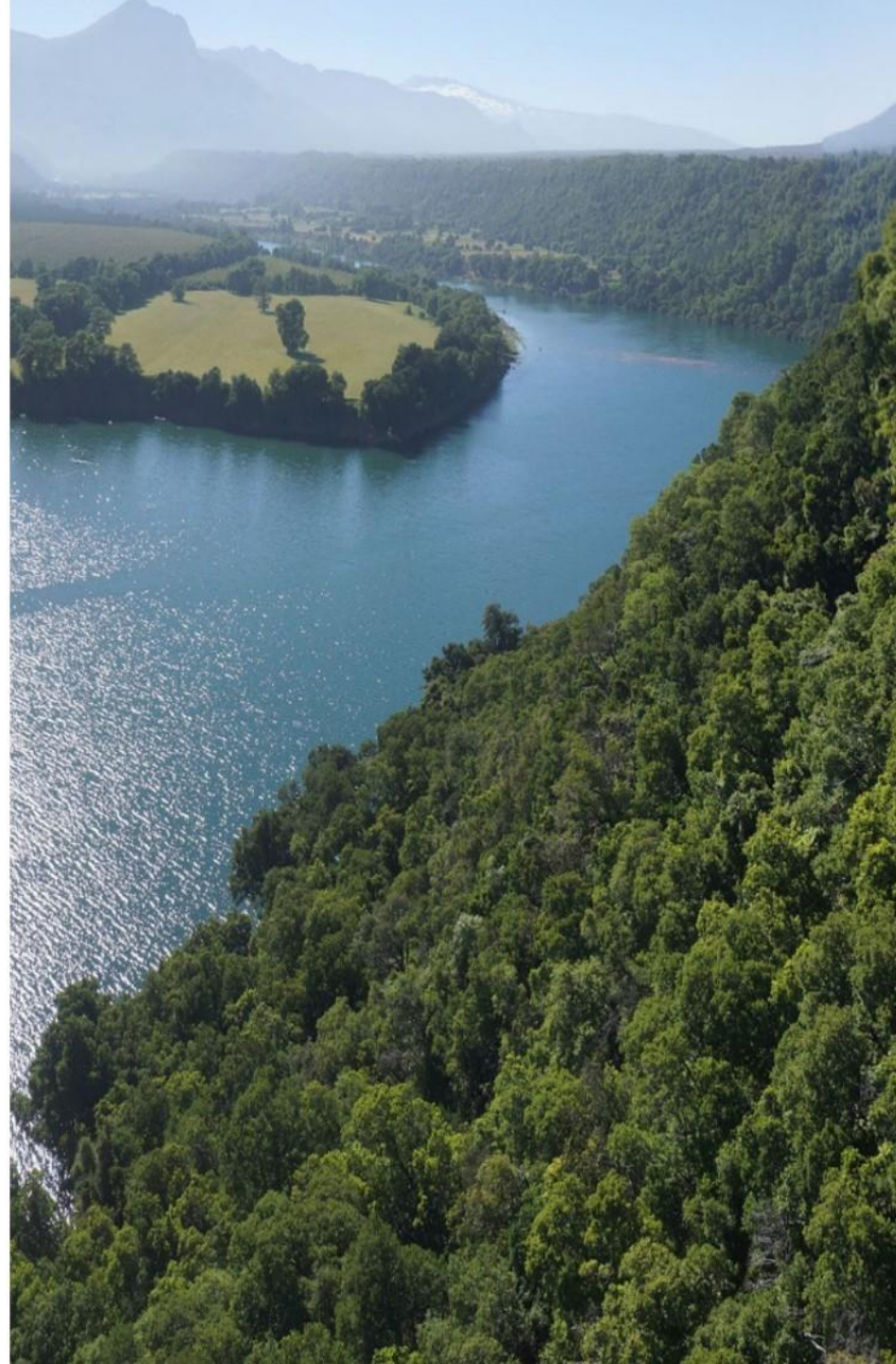
1.2x
Net Debt/
EBITDA LTM

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Generation (GWh)	1Q20	1Q21	QoQ
Hydraulic	1,120	887	(21%)
Thermal	1,838	1,513	(18%)
Gas	1,190	722	(39%)
Diesel	31	119	278%
Coal	617	672	9%
VRE*	26	28	5%
Wind Farm**	20	21	9%
Solar	7	6	(5%)
Total Generation	2,984	2,428	(19%)

Sales Volume (GWh)	1Q20	1Q21	QoQ
Regulated Clients	788	726	(8%)
Unregulated Clients	1,706	1,699	(0%)
Total Commitments	2,494	2,425	(3%)
Sales to the Spot Market	400	98	(75%)
Total Energy Sales	2,895	2,523	(13%)

Spot Market (GWh)	1Q20	1Q21	QoQ
Sales	400	98	(75%)
Purchases	0	174	-
Spot Market Balance	400	(76)	

MAIN VARIATIONS 1Q21 / 1Q20

- **Total generation** decreased, mainly due to:
 - Lower gas and hydro generation.
- **Physical sales** decreased, mainly due to:
 - Lower sales in the spot market.
- **Spot market balance** registered net purchases for 76 GWh, compared with the net sales for 400 GWh in 1Q20, as a result of the lower generation of the quarter.

(*): Variable renewable energy (VRE).

(**): Corresponds to the energy purchased from Punta Palmeras wind farm owned by Acciona.

Operating Income (Loss) (US\$ million)	1Q20	1Q21	QoQ
Revenues	289.8	288.5	(0%)
Raw Materials and Consumables Used	(132.4)	(153.4)	16%
Gross Profit	157.4	135.1	(14%)
Personnel and other operating expenses	(23.1)	(31.2)	(35%)
Depreciation and Amortization	(46.7)	(43.7)	(6%)
Operating Income (Loss)	87.6	60.2	(31%)

EBITDA (US\$ million)	1Q20	1Q21	QoQ
EBITDA	134.3	103.9	(23)%
EBITDA Margin (%)	46%	36%	

MAIN VARIATIONS 1Q21 / 1Q20

- **Revenues** in line compared to 1Q20
- **Raw Materials and Consumables Used increased 16%**, mainly explained by:
 - Higher diesel consumption
 - Higher purchases in the spot market
- **EBITDA** totaled US\$104 million, 23% lower compared to 1Q20, mainly due higher raw materials and consumables used costs and higher personnel expenses and “Other expenses, by nature” due to the appreciation of the exchange rate

Operating Income (Loss) (US\$ million)	1Q20	1Q21	QoQ
Revenues	22.7	19.2	(15%)
Raw Materials and Consumables Used	(4.1)	(2.5)	(39%)
Gross Profit	18.6	16.7	(10%)
Personnel and other operating expenses	(0.2)	(0.2)	-
Depreciation and Amortization	(2.7)	(2.8)	3%
Operating Income (Loss)	15.7	13.7	(12%)

EBITDA (US\$ million)	1Q20	1Q21	QoQ
EBITDA	18.4	16.5	(10%)
EBITDA Margin (%)	81%	86%	-

MAIN VARIATIONS 1Q21 / 1Q20

- **Revenues** decreased, mainly due to:
 - Lower income from national assets driven by 2018's reassessments recorded in 1Q20
 - Lower income from zonal assets due to the reclassification of some assets from this segment
 - Lower income from the dedicated segment explained by other adjustments

- **EBITDA** totaled US\$17 million, 10% lower compared to 1Q20 mainly due to the decrease in operating income.

Generation (GWh)	1Q20	1Q21	QoQ
Thermal - Gas	343	521	52%
Total Generation	343	521	52%

Sales Volume (GWh)	1Q20	1Q21	QoQ
Customers under contract	515	509	(1%)
Sales to the Spot Market	-	52	-
Total Energy Sales	558	561	9%

Spot Market (GWh)	1Q20	1Q21	QoQ
Sales	-	52	-
Purchases	186	58	-
Spot Market Balance	(186)	(6)	-

MAIN VARIATIONS 1Q21 / 1Q20

- **Total generation** increased, mainly due to:
 - Preventive maintenance of the TG12 gas turbine carried out during 1Q20.
 - Lower economic dispatch explained by the State of Emergency decreed since March 16 in 1Q20.
- **Physical sales** increased, explained by:
 - Higher generation of the period
- **Spot market balance** recorded net purchases of 6 GWh, compared to 186 GWh during 1Q20, due to the higher generation of the quarter.

Operating Income (Loss) (US\$ million)	1Q20	1Q21	QoQ
Revenues	37.8	38.0	0%
Raw Materials and Consumables Used	(15.0)	(17.4)	16%
Gross Profit	22.8	20.5	(10%)
Personnel and other operating expenses	(3.1)	(3.6)	16%
Depreciation and Amortization	(11.2)	(8.9)	(6%)
Operating Income (Loss)	8.5	8.0	(6%)

EBITDA (US\$ million)	1Q20	1Q21	QoQ
EBITDA	19.7	16.9	(14%)
EBITDA Margin (%)	52%	45%	-

MAIN VARIATIONS 1Q21 / 1Q20

- **Revenues** in line with the operating income recorded in 1Q20
- **Raw Materials and Consumables Used** increased, mainly explained due to:
 - Higher gas consumption
- **EBITDA** totaled US\$17 million, 14% lower compared to 1Q20.

Non-Operating Income (Loss) (US\$ million)	1Q20	1Q21	QoQ
Financial Income	5.0	1.3	(74%)
Financial Expenses	(22.5)	(22.2)	(1%)
Exchange Rate Differences	(4.8)	(2.8)	-
Profit (Loss) of Companies Accounted for Using the Equity Method	2.3	1.4	(41%)
Other Profits (Losses)	(29.4)	(21.5)	(27%)
Non-Operating Income (Loss)	(49.4)	(43.9)	(11%)

Net Income (US\$ million)	1Q20	1Q21	QoQ
Profit (Loss) Before Taxes	62.4	38.1	(39%)
Income Tax Expense	(21.9)	(79.3)	-
Net Income	40.5	(41.2)	-

MAIN VARIATIONS 1Q21 / 1Q20

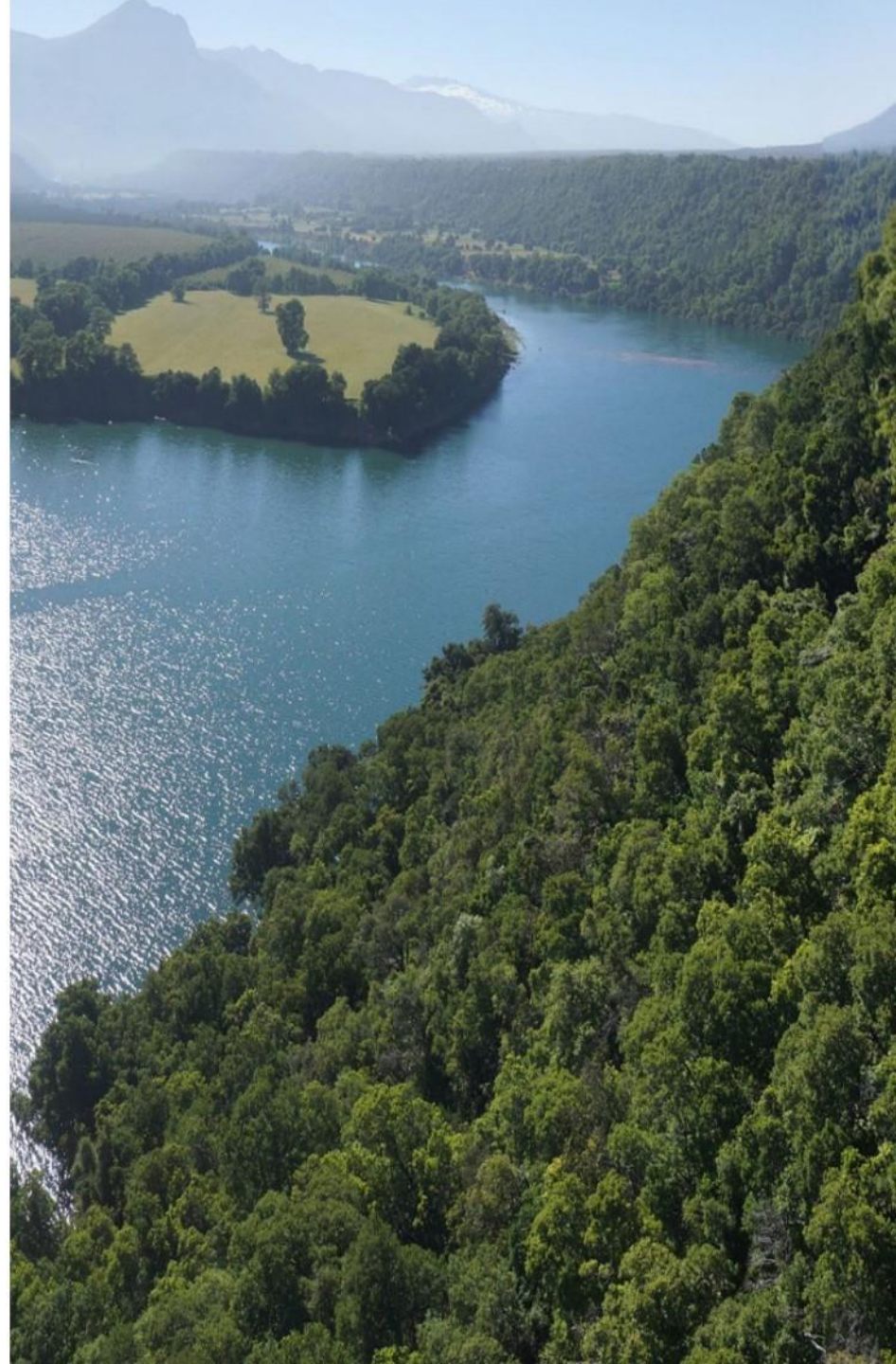
- Non-operating income** recorded lower losses, mainly explained by:
 - Higher “Other losses” in 1Q20 associated to the premium paid for the prepayment of the 2024 Bond
 - Partially offset by the recording of financial cost, related to the selling of the first group of accounts receivables generated by PEC
- Net income** totaled US\$41 million, compared to the profit of US\$41 million in 1Q20, mainly explained by the higher tax expenses and the lower gross profit.

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Attractive portfolio of growth options

Expansion considerations

LOCAL EXPANSION

Generation Business

1. Pipeline of Renewable Projects
 - a. Horizonte wind farm (778 MW)
 - b. Diego de Almagro Sur I and II photovoltaic projects (230 MW)
 - c. Inti Pacha photovoltaic project (486 MW)
 - d. Jardin Solar photovoltaic project (537 MW)
 - e. Machicura photovoltaic project (9 MW)
 - f. Los Junquillos wind farm (360 MW)
 - g. Other wind and solar projects in early stages of development
2. M&A Opportunities
3. Purchase energy from third parties



INTERNATIONAL EXPANSION

1. Preference for assets in operation (brownfields)
2. Incorporate partners with local knowledge but maintain control
3. Investment amounts subject on maintain investment grade international ratings

