



3Q21 EARNINGS

REVIEW

OCTOBER 2021

DISCLAIMER AND CONTACT INFORMATION

- This document provides information about Colbún S.A. In no case this document constitutes a comprehensive analysis of the financial, production and sales situation of the company.
- To evaluate whether to purchase or sell securities of the company, the investor must conduct its own independent analysis.
- This presentation may contain forward-looking statements concerning Colbún's future performance and should be considered as good faith estimates by Colbún S.A.
- In compliance with the applicable rules, Colbún S.A. publishes on its Web Site (www.colbun.cl) and sends the financial statements of the Company and its corresponding notes to the Comisión para el Mercado Financiero (CMF), those documents should be read as a complement to this presentation.

INVESTOR RELATIONS

TEAM CONTACT

Miguel Alarcón
malarcon@colbun.cl
+ 56 2 2460 4394

Soledad Errázuriz
serrazuriz@colbun.cl
+ 56 2 2460 4450

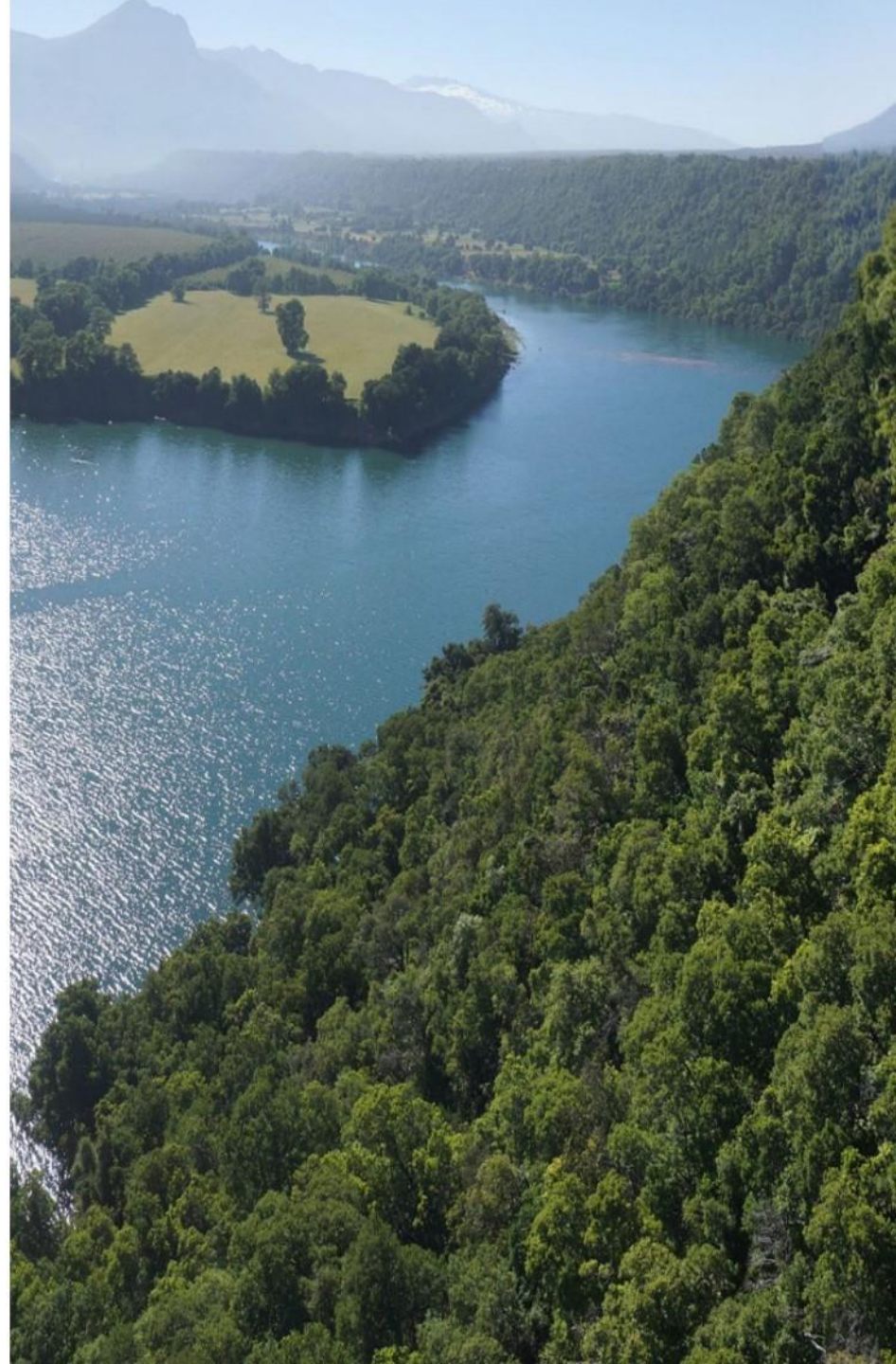
Isidora Zaldívar
izaldivar@colbun.cl
+ 56 2 2460 4308

AGENDA

HIGHLIGHTS OF THE QUARTER

FINANCIAL REVIEW

GROWTH OPPORTUNITIES



HIGHLIGHTS OF THE QUARTER

3Q21

1. COVID-19 PANDEMIC

- Colbún overall operations and specifically its power plants keep operating normally, taking into consideration the protection and health of personnel, suppliers and our surrounding communities

2. HORIZONTE WIND FARM

- Board approved to start the construction of the project
- The start of construction is scheduled for 4Q21
- Total investment approved: US\$850 million

4. COLBÚN TX SALE

- On September 30th, the transaction was executed
- Price: ~US\$1,185 million
- Income before taxes: ~US\$830 million

3. JARDÍN SOLAR PV

- Environmental Qualification Resolution obtained
- Installed capacity of 537 MW

5. INFORME REPORTA

- Colbún obtained the second place for its Annual Integrated Report
- It evaluates the information flow delivered to the market

SUBSEQUENT HIGHLIGHTS

3Q21

1. DIVIDEND DISTRIBUTION

- As a result of the extraordinary income received from the sale of Colbún Tx, and our liquidity position
- On October 12th dividends were paid for a total of US\$1,000 million
 - US\$250 million charged to this year's profit
 - US\$750 million charged to profits of previous years

2. GREEN BOND ISSUANCE

- Colbun's first "Green Bond"
- US\$600 million
- 10-year maturity
- Coupon rate: 3.15%
- Funds will be used to finance renewable energy projects

Company highlights

3Q21 main consolidated figures

US\$ **72** mm
EBITDA

US\$ **601** mm
Net Profit

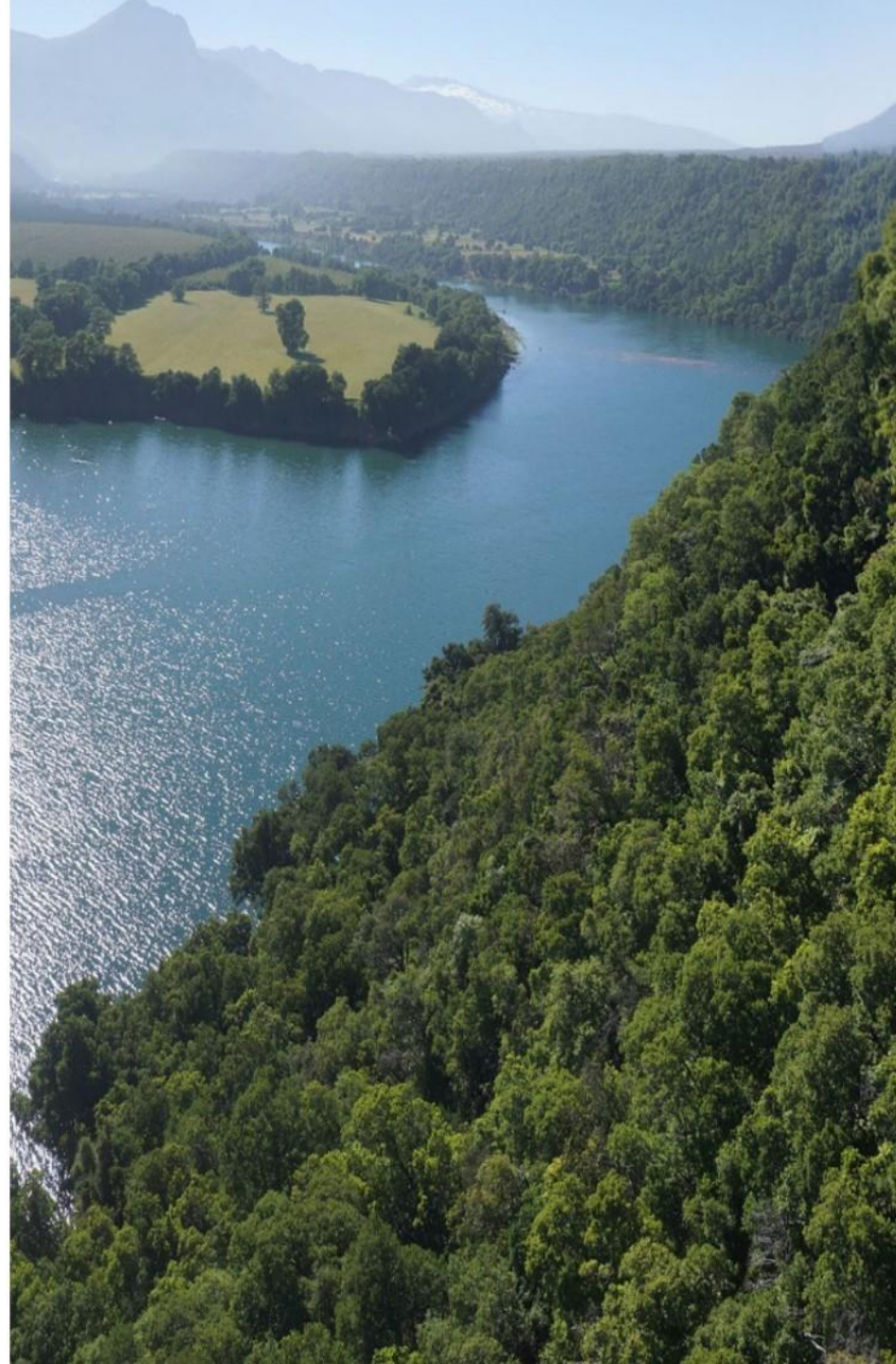
US\$ **1,886** mm
Cash

AGENDA

HIGHLIGHTS OF THE QUARTER

FINANCIAL REVIEW

GROWTH OPPORTUNITIES



Generation (GWh)	3Q20	3Q21	QoQ
Hydraulic	1,530	899	(41%)
Thermal	1,978	1,861	(6%)
Gas	1,429	1,040	(27%)
Diesel	3	102	-
Coal	545	719	32%
VRE*	39	88	129%
Wind Farm	34	62	81%
Solar	4	26	-
Total Generation	3,546	2,849	(20%)

Sales Volume (GWh)	3Q20	3Q21	QoQ
Regulated Clients	827	846	2%
Unregulated Clients	1,836	1,639	(11%)
Total Commitments	2,664	2,485	(7%)
Sales to the Spot Market	789	283	(64%)
Total Energy Sales	3,453	2,768	(20%)

Spot Market (GWh)	3Q20	3Q21	QoQ
Sales	789	283	(64%)
Purchases	-	-	-
Spot Market Balance	789	283	(64%)

MAIN VARIATIONS 3Q21 / 3Q20

- **Total generation** decreased, mainly due to:
 - Lower Hydro and gas generation
- **Physical sales decreased**, mainly due to:
 - Lower sales to the spot market
 - Lower sales to unregulated clients
- **Spot market balance** registered lower net sales, mainly explained by the lower generation of the quarter

(*): Variable renewable energy (VRE).

Corresponds to the energy purchased from Punta Palmeras wind farm owned by Acciona and from Santa Isabel by Total Sun Power.

Operating Income (Loss) (US\$ million)	3Q20	3Q21	QoQ
Revenues	286.9	296.2	3%
Raw Materials and Consumables Used	(122.1)	(235.5)	93%
Gross Profit	164.8	60.7	(63%)
Personnel and other operating expenses	(23.9)	(28.5)	19%
Depreciation and Amortization	(47.1)	(44.2)	(6%)
Operating Income (Loss)	93.8	(12.0)	-

EBITDA (US\$ million)	3Q20	3Q21	QoQ
EBITDA	140.9	32.2	(77%)
EBITDA Margin (%)	49%	11%	

MAIN VARIATIONS 3Q21 / 3Q20

- **Revenues** increased, mainly due to:
 - Higher sales in the spot market, due to higher marginal costs
 - Higher sales to regulated clients
- **Raw Materials and Consumables Used** increased, mainly explained by:
 - Higher gas consumption costs
 - Higher diesel and coal consumption
 - Higher spot market purchases
- **EBITDA** totaled US\$32 million, 77% lower compared to 3Q21, mainly due to the lower hydroelectric generation and a significant increase in thermal generation

Tx Business in Chile: Operating Income analysis

Operating Income (Loss) (US\$ million)	3Q20	3Q21	QoQ
Revenues	21.4	6.0	(72%)
Raw Materials and Consumables Used	(2.7)	(3.3)	22%
Gross Profit	18.7	2.7	(86%)
Personnel and other operating expenses	(0.2)	(0.2)	(9%)
Depreciation and Amortization	(2.8)	(3.1)	11%
Operating Income (Loss)	15.6	(0.7)	(104%)

EBITDA (US\$ million)	3Q20	3Q21	QoQ
EBITDA	18.4	2.4	(87%)
EBITDA Margin (%)	86%	41%	

MAIN VARIATIONS 3Q21 / 3Q20

- **Revenues** decreased, mainly due to:
 - The recognition of lower income as a result of the tariffication process that is still in progress, based on the Company's best estimate
- **EBITDA** totaled US\$2 million, 72% lower compared to 3Q20 mainly due to the decrease in operating income

Generation (GWh)	3Q20	3Q21	QoQ
Thermal - Gas	1,042	1,210	16%
Total Generation	1,042	1,210	16%

Sales Volume (GWh)	3Q20	3Q21	QoQ
Customers under contract	467	507	9%
Sales to the Spot Market	552	677	23%
Total Energy Sales	1,019	1,184	16%

Spot Market (GWh)	3Q20	3Q21	QoQ
Sales	552	677	23%
Purchases	-	-	-
Spot Market Balance	552	677	23%

MAIN VARIATIONS 3Q21 / 3Q20

- **Total generation** increased, mainly due to:
 - Higher economic dispatch of the power plant

- **Physical sales** increased, explained by:
 - Higher sales to the spot market
 - Higher sales to customers under contract

- **Spot market balance** recorded higher net sales, due to the higher generation of the quarter

Operating Income (Loss) (US\$ million)	3Q20	3Q21	QoQ
Revenues	42.9	49.0	14%
Raw Materials and Consumables Used	(24.2)	(25.8)	7%
Gross Profit	18.7	23.2	24%
Personnel and other operating expenses	(3.0)	(3.3)	8%
Depreciation and Amortization	(12.2)	(8.8)	(28%)
Operating Income (Loss)	3.5	11.1	219%

EBITDA (US\$ million)	3Q20	3Q21	QoQ
EBITDA	15.7	19.9	27%
EBITDA Margin (%)	37%	41%	

MAIN VARIATIONS 3Q21 / 3Q20

- **Revenues** increased, mainly due to:
 - Higher sales in the spot market
- **Raw Materials and Consumables Used** increased, mainly explained due to:
 - Higher gas consumption
- **EBITDA** totaled US\$20 million, 27% higher compared to 3Q20, mainly due to higher revenues

Non-Operating Income (Loss) (US\$ million)	3Q20	3Q21	QoQ
Financial Income	1.8	0.9	(47%)
Financial Expenses	(22.9)	(21.0)	(8%)
Exchange Rate Differences	2.1	(10.3)	-
Profit (Loss) of Companies Accounted for Using the Equity Method	2.2	2.1	(6%)
Other Profits (Losses)	(8.0)	818.7	-
Non-Operating Income (Loss)	(24.8)	790.4	-

Net Income (US\$ million)	3Q20	3Q21	QoQ
Profit (Loss) Before Taxes	88.0	803.3	-
Income Tax Expense	(25.8)	(202.4)	-
Net Income	62.2	600.9	-

MAIN VARIATIONS 3Q21 / 3Q20

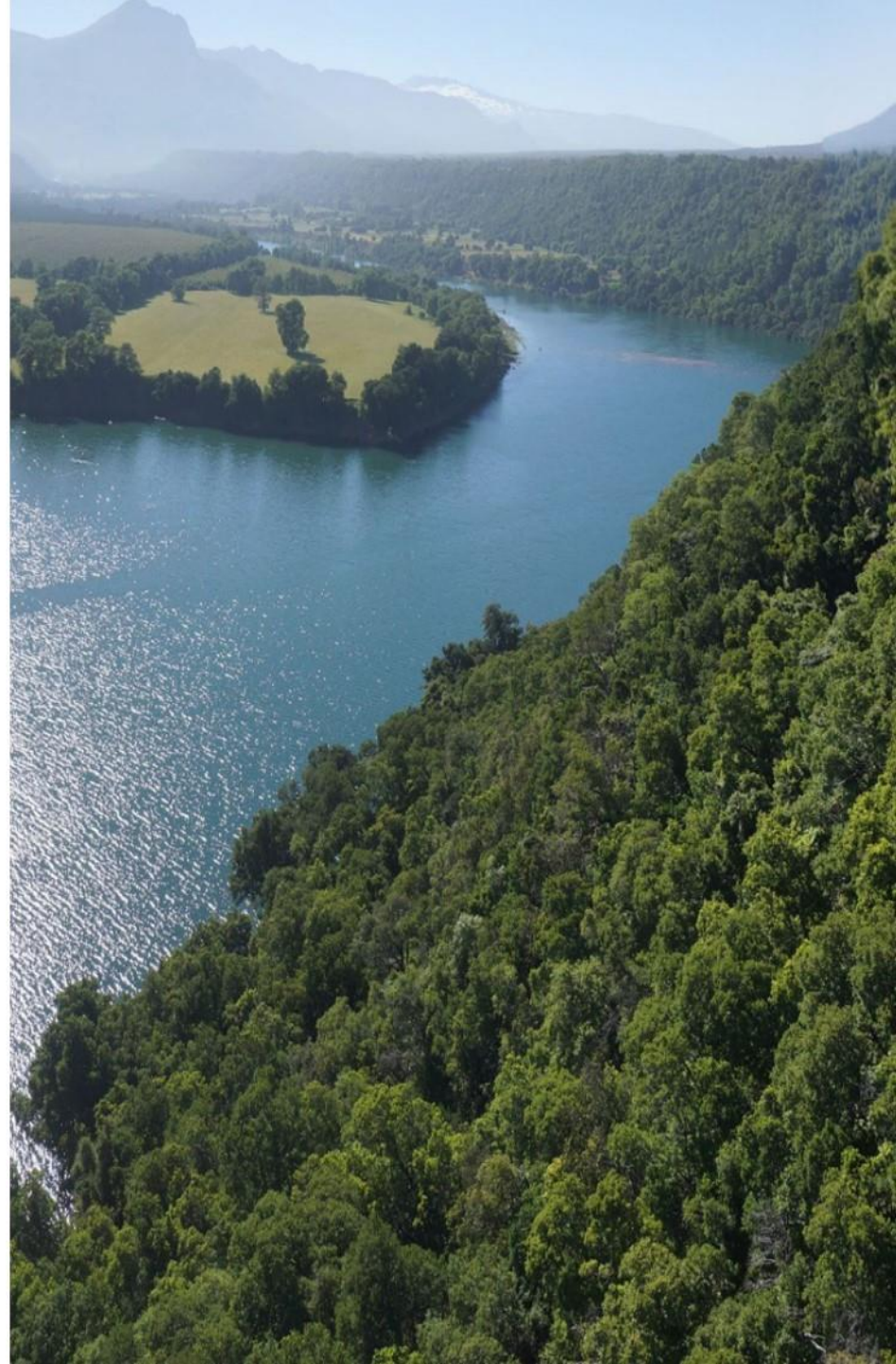
- **Non-operating income** recorded a profit of US\$790 million, mainly explained by the extraordinary effect on results of the sale of the subsidiary Colbún Transmisión S.A
- **Net income** totaled US\$601 million, mainly explained by the higher non-operating income

AGENDA

HIGHLIGHTS OF THE QUARTER

FINANCIAL REVIEW

GROWTH OPPORTUNITIES



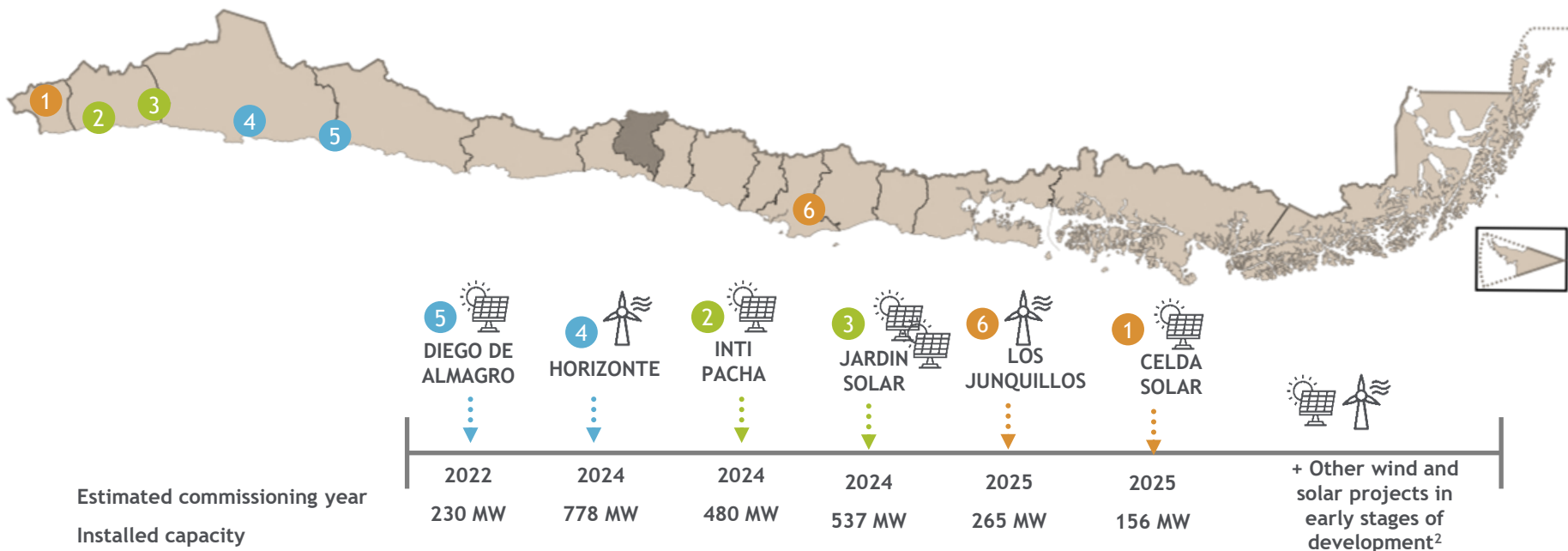
Attractive portfolio of growth options

Expansion considerations



LOCAL EXPANSION

● Feasibility
 ● Environmentally approved
 ● Under construction



INTERNATIONAL EXPANSION

1. Preference for assets in operation (brownfields)
2. Incorporate partners with local knowledge but maintain control
3. Investment amounts subject on maintain investment grade international ratings

